

Material Handling - Easily and Safely



Dear Valued Customer, Dear Valued Supplier,

As you may know, on November 30, 2016, Columbus McKinnon signed an agreement with Konecranes to purchase STAHL CraneSystems. We are pleased to announce that on January 31, 2017, STAHL CraneSystems officially joined the Columbus McKinnon family.

STAHL CraneSystems is a leading manufacturer of hoist technology and crane components and well known for its custom engineering of lifting solutions and hoisting technology as well as explosion-protected crane technology. Primary customers include crane builders, EPC contractors, and engineering houses. Columbus McKinnon is a leading worldwide designer, manufacturer, and marketer of material handling products, technologies, systems, and services, which efficiently and ergonomically move, lift, position, and secure materials and people. We believe you will find the many opportunities offered through the combined strengths of both companies beneficial to your business.

Please be assured that your engagement with STAHL CraneSystems and Columbus McKinnon will continue as usual; all relevant contact information remains unchanged. Please continue to process RFQs, orders, payments, and other business matters with each company in the same manner as before the acquisition.

Thank you for your continued support of STAHL CraneSystems and Columbus McKinnon products. We hope you share our enthusiasm for the alignment of our powerful brands and technologies. Together we will be able to offer you a broader portfolio of products that move and control materials safely and productively.

Should you have any questions about the acquisition, please feel free to contact one of us directly.

Best regards,

Handwritten signature of Timothy Tevens in black ink.

Timothy Tevens
CEO & President
Columbus McKinnon
Corporation

Handwritten signature of Werner Wagner in black ink.

Werner Wagner
Managing Director
Sales & Administration
STAHL CraneSystems

Handwritten signature of Dr. Thomas Peukert in black ink.

Dr. Thomas Peukert
Managing Director
Platform & Supply
STAHL CraneSystems

