

COLUMBUS MCKINNON CORPORATION

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Partners in Motion Control



March 3, 2021

Dear Valued Channel Partner:

We are excited to announce that Columbus McKinnon has entered into a definitive agreement to acquire Dorner Manufacturing Corporation (“Dorner”), a leading automation solutions company that provides unique, patented technologies in the design, application, manufacturing, and integration of high-precision conveying systems.

While we remain committed to our core business, this acquisition will significantly broaden Columbus McKinnon’s intelligent motion solutions and expertise in material handling applications. This not only allows us to provide you and your customers with more advanced industrial automation technology, it also strengthens our ability to design custom-engineered solutions for a broader range of served industries.

We will continue to keep you informed as we integrate Dorner into the Columbus McKinnon family. We are excited about the path forward and our continued partnership in providing advanced, intelligent motion solutions to your customers.

To learn more, [read the full press release](#).

A handwritten signature in black ink, appearing to read 'JW', with a long horizontal line extending to the right.

David J. Wilson
President & CEO
Columbus McKinnon